

**LAURA GIULIANO**  
**CV-JULY 2017**

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**EDUCATION**

University of California, Berkeley, Ph.D., Economics, 2003

Yale University, M.A., International Relations, 1995

University of Virginia, B.A. with Honors, Economics, 1990

**EMPLOYMENT**

July 2017 – present	Associate Professor of Economics, University of California, Merced
Jan 2017 – May 2017	Visiting Faculty, University of Virginia, Economics Department
Aug 2015 – Dec 2016	Senior Economist, Council of Economic Advisers, Executive Office of the President of the United States
June 2012 – May 2017	Associate Professor, Department of Economics, University of Miami
Jan 2013 – July 2013	Visiting Faculty, Center for Labor Economics, UC Berkeley
Aug 2004 – May 2012	Assistant Professor, Department of Economics, University of Miami
Aug 2008 – May 2009	Visiting Assistant Professor, Haas School of Business, UC Berkeley
June 2003 – June 2004	Post-Doctoral Fellow, Institute of Industrial Relations, UC Berkeley

**PUBLICATIONS**

“Universal Screening Increases the Representation of Low Income and Minority Students in Gifted Education” (with David Card), *Proceedings of the National Academy of Sciences* November 29 2016, 113(48): 13678-13683.

“Can Tracking Raise the Test Scores of High-Ability Minority Students?” (with David Card), *American Economic Review* October 2016, 106(10): 2783-2816. (Lead article)

“Peer Effects and Multiple Equilibria in the Risky Behaviors of Friends” (with David Card), *Review of Economics and Statistics* October 2013, 95(4): 1130-1149.

“Manager Ethnicity and Employment Segregation” (with Michael Ransom), *Industrial and Labor Relations Review* April 2013, 66(2): 346-379.

“Minimum Wage Effects on Employment, Substitution, and the Teenage Labor Supply: Evidence from Personnel Data,” *Journal of Labor Economics* January 2013, 31(1): 155-194.  
H. Gregg Lewis Prize for best paper in two years.

“The Effects of Alcohol Use on Academic Achievement in High School” (with Ana Balsa and Michael French), *Economics of Education Review* February 2011, 30(1): 1-15.

“Racial Bias in the Manager-Employee Relationship: An Analysis of Quits, Dismissals, and Promotions at a Large Retail Firm” (with David I. Levine and Jonathan Leonard), *Journal of Human Resources* Winter 2011, 46(1): 26-52.

“Customer Discrimination” (with Jonathan Leonard and David I. Levine), *Review of Economics and Statistics* August 2010, 92(3): 657-669.

“Manager Race and the Race of New Hires” (with David I. Levine and Jonathan Leonard), *Journal of Labor Economics* October 2009, 27(4): 589-631.

#### **WORKING PAPERS**

“Fairness and Frictions: The Impact of Unequal Raises on Quit Behavior” (with Arindrajit Dube and Jonathan Leonard), *IZA Discussion Paper* No. 9149, June 2015.

- Status: Revise and Resubmit, *American Economic Review*.

“Do Gifted Education Programs Work? For Which Students?” (with David Card), *NBER Working Paper* No. w20453, September 2014.

#### **GRANTS**

Institute of Education Sciences, U.S. Department of Education, 2011-14, \$790,000, Co-Principal Investigator (with David Card), “Gifted Education Program Participation and Program Impacts.”

James W. McLamore Summer Award in Business and the Social Sciences, 2005, 2006, 2009

## **AWARDS & FELLOWSHIPS**

H. Gregg Lewis Prize, best paper in the *Journal of Labor Economics* in two years (2012-2013)  
UC Berkeley Institute for Labor and Employment Doctoral Dissertation Fellowship, 2002-2003  
MacArthur Network on Effects of Inequality on Economic Performance Fellowship, 1999-00  
University of California Pre-Doctoral Humanities Fellowship 1995-1997  
Yale Fellowship, 1992-1994

## **INVITED SEMINARS AND WORKSHOPS**

2017: University of Virginia, Economics Department Seminar  
2016: Stanford University, Center for Education Policy Analysis  
2015: Louisiana State University, Economics Department Seminar  
2014: NBER Summer Institute, Personnel Workshop; University of Virginia, Applied Microeconomics Seminar  
2013: NBER Summer Institute, Labor Studies/Education Joint Workshop; UC Santa Barbara, Labor Lunch Seminar; UC Berkeley, Center for Labor Economics Labor Lunch Seminar; UC Riverside, Economics Department Applied Microeconomics Seminar  
2012: U Mass Amherst, Applied Microeconomics Workshop; Tulane University, Economics Department Seminar; UC Merced, Economics Department; RAND Corporation  
2011: NBER Summer Institute, Labor Studies/Children Joint Workshop; U Miami, Economics Department Seminar  
2009: NBER Labor Studies Program Meeting, Cambridge; Florida Atlantic University, Economics Department Seminar; UC Berkeley, Center for Labor Economics Labor Lunch Seminar; UC Berkeley, Institute for Research on Labor and Employment Workshop; UC Berkeley, Goldman School of Public Policy  
2006: Florida International University, Economics Department Seminar

## **CONFERENCE PRESENTATIONS**

2016: Association for Public Policy Analysis and Management, Washington DC  
2014: American Economics Association Meeting, Philadelphia  
2010: Southern Economics Association Meeting, Atlanta  
2009: IZA Conference on the Economics of Minimum Wages, Berlin

2008: Western Economic Association International Meeting, Honolulu

2007: Society of Labor Economists Meeting, Chicago; Western Economic Association International Meeting, Seattle; Population Association of America Meeting, New York

2006: Society of Labor Economists Meeting, Cambridge; Western Economic Association International Meeting, San Diego; Population Association of America Annual Meeting, Los Angeles

2005: Society of Labor Economists Meeting, San Francisco

## **TEACHING**

### **University of Virginia:**

Economics of Labor, advanced undergraduate elective (Spring 2017)

Introduction to Econometrics, undergraduate core (Spring 2017)

### **University of Miami:**

Ph.D. Labor Economics (2010-2015)

Undergraduate Labor Economics (2013-2015)

Honors Undergraduate Intermediate Microeconomic Theory (2004-2012)

Undergraduate Intermediate Microeconomic Theory (2004-2012)

Undergraduate International Trade Theory (2007)

### **University of California, Berkeley:**

Data and Decisions—Full time MBA (Fall 2008)

Freshman Seminar in Economics (Fall 2000)

Undergraduate International Trade Theory (Summer 2000)

## **DISSERTATION ADVISING (PH.D.)**

John Barrios (PhD 2015, Assistant Professor of Accounting, University of Chicago, Booth School of Business)

Luke Fitzpatrick (PhD 2015, Assistant Professor of Economics, Ohio University)

Bisma Sayed (PhD 2014, Health Economist, Centers for Disease Control and Prevention)

Xuan Chen (PhD 2013, Assistant Professor, School of Labor and Human Resources, Renmin University of China)

Yongmin (Max) Zang (PhD 2012, Lecturer in Economics, Florida Atlantic University)

Duan Peng (PhD 2007, Executive Director, Analytics, NBCUniversal Media)

Tinna Asgeirsdottir (PhD 2005, Professor of Economics, University of Iceland)

## **PROFESSIONAL SERVICE**

### **Refereeing:**

*American Economic Journal: Applied Economics; American Economic Review; Applied Economics; Economica; Economic Inquiry; Economics of Education Review; European Economic Review; Empirical Economics; Industrial and Labor Relations Review; Industrial Relations; Journal of Development Economics; Journal of Health Economics; Journal of Human Resources; Journal of Labor Economics; Journal of Policy Analysis and Management; Journal of Public Economics; Labour Economics; Management Science; National Science Foundation; Quarterly Journal of Economics*

### **University Service:**

Director of Undergraduate Studies, University of Miami Economics Dept. (2009-2014)

Undergraduate Program Review Advisory Committee, UM School of Business (2012-2014)

Undergraduate Advisor, UM Economics Department (2007-2009)

Recruiting Committee, UM Economics Dept. (2004-2006, 2012-15)

AACSB Accreditation Task Force member, UM School of Business (2011-2012)

Faculty Mentor, National Science Foundation Summer Research Program (Summer 2010)

Undergraduate Curriculum Task Force, UM School of Business (2007)

Associate Master, Stanford Residential College (2007-2008)

Committee to review the wages and benefits of contract employees at the University of Miami (Spring 2006)