LAURA GIULIANO

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EDUCATION

University of California, Berkeley, Ph.D., Economics, 2003

Yale University, M.A., International Relations, 1995

University of Virginia, B.A. with Honors, Economics, 1990

CURRENT POSITIONS

July 2018 – present	Professor of Economics, University of California, Santa Cruz Director, Master's Program in Applied Economics & Finance
July 2018 – present	Associate Editor, *Industrial and Labor Relations Review*

PREVIOUS POSITIONS

July 2017 – July 2018	Associate Professor of Economics, University of California, Merced
Jan 2017 – May 2017	Visiting Faculty, Department of Economics, University of Virginia
Aug 2015 – Dec 2016	Senior Economist, Council of Economic Advisers, Executive Office of the President of the United States
June 2012 – May 2017	Associate Professor, Department of Economics, University of Miami
Jan 2013 – July 2013	Visiting Faculty, Center for Labor Economics, UC Berkeley
Aug 2004 – May 2012	Assistant Professor, Department of Economics, University of Miami
Aug 2008 – May 2009	Visiting Assistant Professor, Haas School of Business, UC Berkeley
June 2003 – June 2004	Post-Doctoral Fellow, Institute of Industrial Relations, UC Berkeley

PUBLICATIONS

"A Comment on: '*Goals and Gaps: Educational Careers of Immigrant Children' by Michela Carlana, Eliana La Ferrara, Paolo Pinotti,*" ***Econometrica*** January 2022, 90(1): 39-42.

"Fairness and Frictions: The Impact of Unequal Raises on Quit Behavior" (with Arindrajit Dube and Jonathan Leonard), ***American Economic Review*** October 2019, 109(2): 620-663.

"Universal Screening Increases the Representation of Low Income and Minority Students in Gifted Education" (with David Card), ***Proceedings of the National Academy of Sciences*** November 29 2016, 113(48): 13678-13683.

"Can Tracking Raise the Test Scores of High-Ability Minority Students?" (with David Card), ***American Economic Review*** October 2016, 106(10): 2783-2816. (Lead article)

"Peer Effects and Multiple Equilibria in the Risky Behaviors of Friends" (with David Card), ***Review of Economics and Statistics*** October 2013, 95(4): 1130-1149.

"Manager Ethnicity and Employment Segregation" (with Michael Ransom), ***Industrial and Labor Relations Review*** April 2013, 66(2): 346-379.

"Minimum Wage Effects on Employment, Substitution, and the Teenage Labor Supply: Evidence from Personnel Data," ***Journal of Labor Economics*** January 2013, 31(1): 155-194. (H. Gregg Lewis Prize for best paper in two years.)

"Racial Bias in the Manager-Employee Relationship: An Analysis of Quits, Dismissals, and Promotions at a Large Retail Firm" (with David I. Levine and Jonathan Leonard), ***Journal of Human Resources*** Winter 2011, 46(1): 26-52.

"The Effects of Alcohol Use on Academic Achievement in High School" (with Ana Balsa and Michael French), ***Economics of Education Review*** February 2011, 30(1): 1-15.

"Customer Discrimination" (with Jonathan Leonard and David I. Levine), ***Review of Economics and Statistics*** August 2010, 92(3): 657-669.

"Manager Race and the Race of New Hires" (with David I. Levine and Jonathan Leonard), ***Journal of Labor Economics*** October 2009, 27(4): 589-631.

GRANTS (EXTERNAL)

Institute of Education Sciences, U.S. Department of Education, $5,000,000, Co-PI (PI: Del Siegle) National Center for Research on Gifted Education, 2020-2025

Russell Sage Foundation, $36,737, PI (with Arindrajit Dube), "Markets Pressures, Firm Wage Policies, and Inequality: Evidence Using Matched Employer-Employee Data," 2020-2022

Institute of Education Sciences, U.S. Department of Education, $601,499, Co-PI (with David Card), "Test-Based Acceleration in Middle School Math: Impacts on College Entry and STEM Major Choice for High-achieving Students and Underrepresented Groups," 2019-2022

Institute of Education Sciences, U.S. Department of Education, $790,000, Co-PI (with David Card), "Gifted Education Program Participation and Program Impacts," 2011-2014

WORKING PAPERS & WORK IN PROGRESS

Labor markets:

"Better in Person? The Effects of In-Person Screening on Hiring Outcomes" (with John Barrios and Andrew Leone). Previous version circulated as *Becker Friedman Institute for Economics Working Paper* No. 2020-38

"Minimum Wages, Worker Reallocation and Firm Response: Evidence Using Matched Employer-Employee Data from the U.S." (with Arindrajit Dube, Attila Lindner and Moises Yi)

"Markets Pressures, Firm Wage Policies, and Inequality: Evidence Using Matched Employer-Employee Data" (with Arindrajit Dube and Moises Yi)

"The Effects of a Trade War on Skill Demand: Evidence from Online Job Postings" (with Gueyon Kim)

Education:

"Test-Based Acceleration in Middle School Math: Impacts on College Entry and STEM Major Choice for High-achieving Students and Underrepresented Groups" (with David Card)

"The Longer-Term Impacts of Gifted Education" (with David Card and Eric Chyn)

"Peer Effects among College Students: Evidence from a Field Experiment of One-to-One Pairings in Chemistry" (with Robert Fairlie and Daniel Oliver)

"Do Gifted Education Programs Work? For Which Students?" (with David Card), *NBER Working Paper* No. w20453, September 2014.

INVITED TALKS (RECENT)

2022: (planned) University of California, Santa Barbara; Simon Frazer University

2021: Carnegie Mellon University (planned, postponed)

2020: Georgia State University

2019: Pomona College

2018: University of California, Irvine; Cal Poly San Luis Obispo

2017: University of Virginia; University of Nevada, Reno; University of California, Santa Cruz; Roosevelt Institute and the George Washington University Institute of Public Policy; Center on Wage and Employment Dynamics at the University of California, Berkeley

2016: Stanford University, Center for Education Policy Analysis

2015: Louisiana State University

PROFESSIONAL SERVICE

Associate Editor, *Industrial and Labor Relations Review* (2018-present)

National Working Group on Advanced Education (2022)

Advisory Board Member, National Center for Research on Gifted Education (2014-2019)

Ad hoc referee for: *American Economic Journal: Applied Economics; American Economic Journal: Economic Policy; American Economic Review; Applied Economics; Center for Equitable Growth; CORE Luxemborg; Econometrica; Economica; Economic Inquiry; Economic Journal; Economics of Education Review; Economic Letters; Education Finance and Policy; Educational Evaluation and Policy Analysis; Educational Researcher; European Economic Review; Empirical Economics; Industrial and Labor Relations Review; Industrial Relations; Israel Science Foundation; Journal of Development Economics; Journal of Health Economics; Journal of Human Capital; Journal of Human Resources; Journal of Labor Economics; Journal of Policy Analysis and Management; Journal of Public Economics; Labour Economics; Management Science; National Science Foundation; Review of Economic Studies; Review of Economics and Statistics; Quarterly Journal of Economics*

UNIVERSITY SERVICE/ADMINISTRATIVE POSITIONS (RECENT)

UCSC Representative to UC Board of Admissions and Relations with Schools (2020-present)

Senate Committee on Admissions and Financial Aid, UCSC (2019-present)

Director, Masters' Program in Applied Economics and Finance, UCSC (2019-2021)

DISSERTATION ADVISING (PH.D.)

Jianan Liu (PhD 2022, expected)

Rongchen Liu (PhD 2022, expected)

Andrew Barber (PhD 2022, expected)

John Barrios (PhD 2015, Assistant Professor of Accounting, University of Chicago)

Luke Fitzpatrick (PhD 2015, Assistant Professor of Economics, Ohio University)

Bisma Sayed (PhD 2014, Health Economist, Centers for Disease Control and Prevention)

Xuan Chen (PhD 2013, Assistant Professor, Renmin University of China)

Yongmin (Max) Zang (PhD 2012, Lecturer in Economics, Florida Atlantic University)

Duan Peng (PhD 2007, Executive Director, Analytics, NBCUniversal Media)

Tinna Asgeirsdottir (PhD 2005, Professor of Economics, University of Iceland)

TEACHING

Ph.D. Labor Economics/Applied Microeconomics (UC Santa Cruz, 2019-present; U Miami, 2010-2015)

Introduction to Econometrics (undergraduate) (UC Santa Cruz, 2019-present; UC Merced, 2018; U Virginia, 2017)

Labor Economics (undergraduate) (UC Santa Cruz, 2018-present; U Virginia, 2017; U Miami, 2010-2015)

MBA Data & Decisions (UC Berkeley, 2007-2008)

Intermediate Microeconomics (undergraduate, regular & honors) (U Miami, 2004-2015)

International Trade Theory (undergraduate) (U Miami, 2006; UC Berkeley, 2000)